## How to Choose Monetization Methods for Your Website

This is an extra resource to go along with the original article:

<u>4 Ways to Monetize Squarespace Websites</u>

Here are some suggestions for screening website monetization ideas:

- Looking at advertising someone else's product via sponsored posts or affiliate links?
   Consider:
  - a. Is the person/company a good fit for my brand?
  - b. Do they offer specific value for my customers?
  - c. What is their overall reputation? (Do a search online and pay attention to any reviews or complaints.)
  - d. Do you actually know and like the product/service?
- Look at your list size and website traffic numbers what will make sense given those factors? For example, some monetization methods require thousands of daily visitors to make sense.
- 3. Is the payout worth it? Affiliate payments vary greatly.
- 4. How much work is involved on your end? Do you have the time/capacity to make the monetization method work and focus on your core business?
- 5. What will fit in with the overall look of your website?
- 6. Do you have the time and/or budget to market the product/service?
- 7. What are the needs of your customers? What problems can you solve via products or services?